



Simplify IT with infrastructure and cloud services that just work.

Oliver Graf
Senior Partner System Engineer

Hyper Converged Infrastructure – Make IT Simple

Year 2000



Year 2019

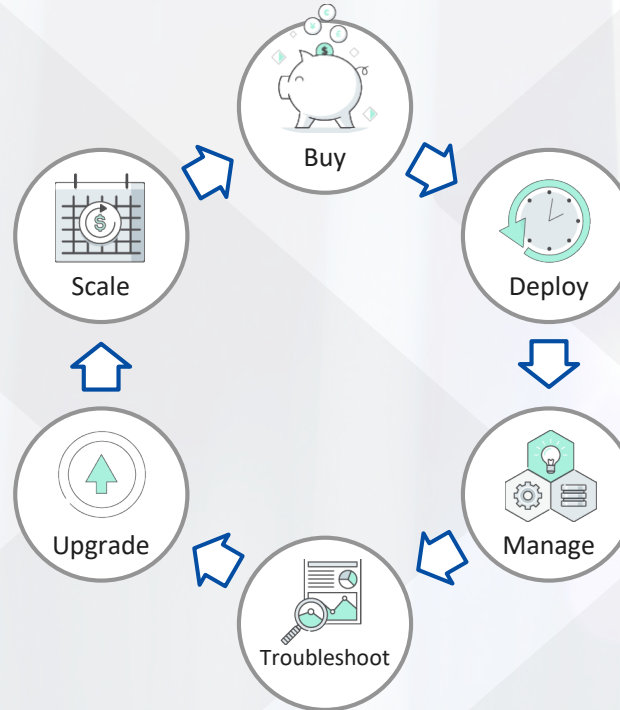


IT Complexity Is Hurting Business



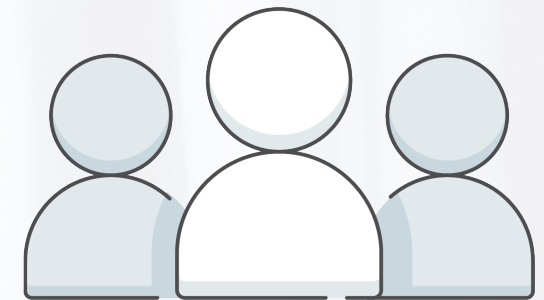
Infrastructure

Time consuming to provision
Multiple points of failure



Process

Difficult to scale and upgrade
Large upfront CapEx



People

Little time for innovation
Requires IT specialists



Public Cloud: Enterprise IT Has Competition

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Rapid Time to Market

I can deploy my application in five minutes.

Fractional IT Consumption

I use and pay for just what I need, only when I need it.



One-click Simplicity

I don't spend time on low-level infrastructure management.

Continuous Innovation

My infrastructure gets better on a regular basis.



Nutanix Customer Journey

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Modernize IT
with HCI



Build an Enterprise
Cloud



Multi-Cloud Services
for Apps and Data

Unify operations across
public and private clouds

Secure and automate
applications, and consolidate
storage

Deliver enterprise apps
and VDI from any site

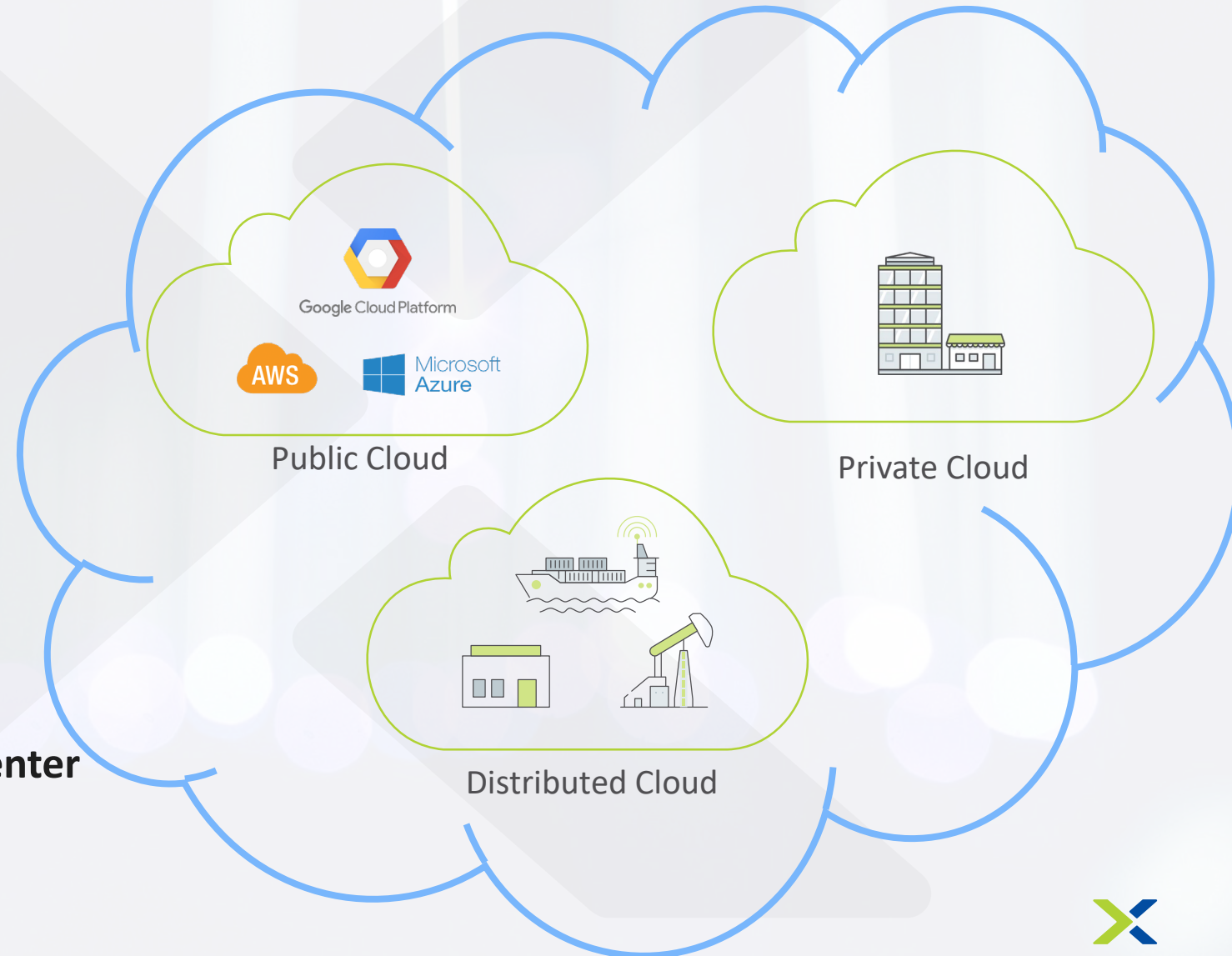


Recapture control in the Multi-Cloud World

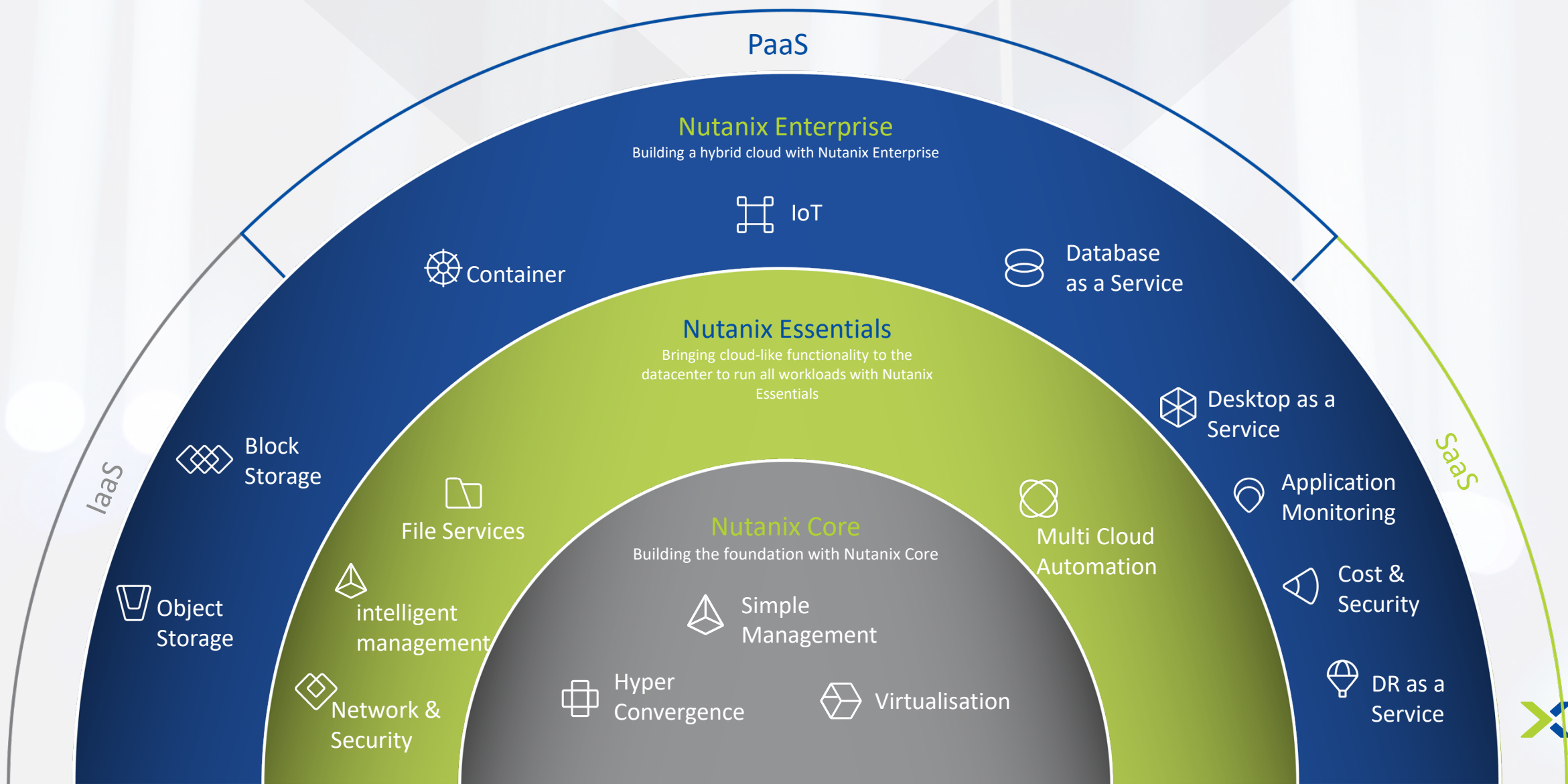
Necessary IT actions

- Reduction of total cost of ownership (TCO)
- Continuous automation of IT processes
- Elimination of shadow IT
- Visibilisation of cloud costs
- Compliance with SLAs during maintenance

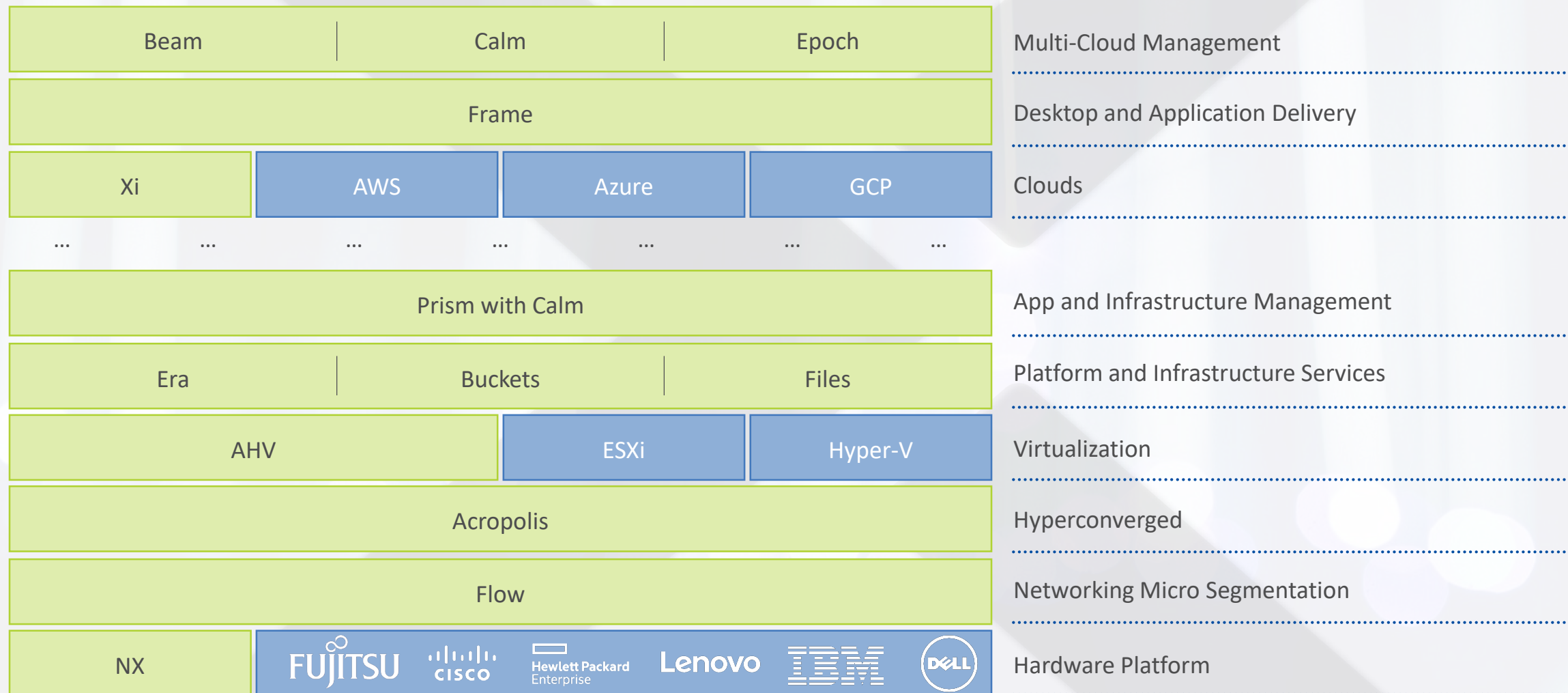
 **From a Cost-Center to a Profit-Center**



Nutanix Solution-Portfolio 100% Software Solution



Enterprise Cloud with Freedom to Choose



NUTANIXTM

Thank You