



Intel Inside®.
Powerful Solution Outside.

More endurance?

Fujitsu servers
and storage keep
your business
running.

The loss of company data could be catastrophic for your business, particularly if you lose core financial, customer or production data. This is why it is essential to have the best storage and server infrastructure, and a trusted advisor with long-term IT know-how – all of which Fujitsu can offer you.

Fujitsu is one of the world's largest IT services providers and as such we provide customers around the globe with IT-driven business solutions based on our advanced technology and high-quality systems, platforms and services. Fujitsu has 80 years of experience in IT business, resulting in peerless system performance and robustness. We develop our own products and look for continuous improvement resulting in high-quality products that require low migration effort, and simple and fair licensing. And we are not hype-driven. Instead of creating complexity we set on innovative, consistent product family concepts and predictable operations.

"Fujitsu is boringly reliable and as a technical person I will take that every time."

John Herd, University Campus Suffolk

"Fujitsu provides us with a flexible and cost-effective solution to scale up our infrastructure to further accommodate our present and future business in the media industry."

Ravinder Mawa, Chief Information Officer, Surya Citra Televisi (SCTV)

Maintaining continuity of services is fundamental to staying in business; with extended downtime causing a direct and measurable impact on your business. The need for highly-available IT is paramount. To minimize unplanned downtime, our PRIMERGY servers, based on Intel® Xeon® processors, offer breakthrough performance and rock-solid reliability thanks to built-in RAS (Reliability Availability Serviceability) features. Redundancy of hot-plug fans and power supplies, or hard drives and embedded features for error correction, are standard across the PRIMERGY portfolio.

shaping tomorrow with you

FUJITSU

As a result, in the unlikely event of a failure, you can have your server systems and infrastructure up and running within a fraction of the usual time needed to restore operations. Even the entry-level systems provide high availability: on average they pause for only about half an hour a year – the dream of every marathon runner!



"We didn't plan on deploying x86 servers for our NAVIS N4 system database until Fujitsu came to us. However the test result was far beyond our expectation, and we were impressed with the service capability of Fujitsu China. Following completion of the project, together we have formed an even stronger relationship."

Barbara Zhang, Manager, IT Department, Shenzhen Da Chan Bay Modern Port Development Co. Ltd.



Selecting PRIMERGY servers means you will protect your investment. We searched for the oldest PRIMERGY server which is still running and the oldest one we found is 17 years old.

"We have been using PRIMERGY servers for more than 15 years without downtime! That's what I call quality!"

Uros Lampret, Procurator, Our Space Appliances d.o.o., Slovenia

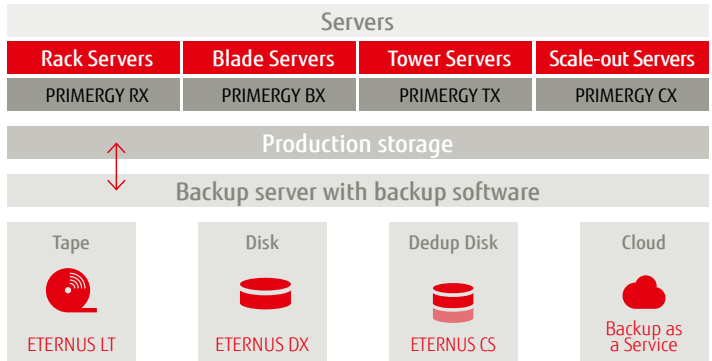
Disaster Recovery – Winners prepare for success and setbacks.

We understand that continuous operation is essential and your data is important to you and that you need it to be continually available, in a format that is easy to handle, and that saves you time. This is why our PRIMERGY servers are always up and running, and why our storage solutions are designed to be totally fail-safe. They come with redundant components and can be implemented in disaster recovery scenarios; we want to make sure that even in the case of a disaster you can get your systems operating again and restore your data quickly.

One example of this in action is a customer in the air traffic business who consolidated their storage environment based on two unified ETERNUS DX S3 storage arrays, powered by Intel® Xeon® processors, between which data is mirrored to be available even in case of a disaster.

We at Fujitsu don't believe there has to be a compromise between cost and availability. If you need 100% availability for your databases, virtual machines and web sites; and if you are searching for secure and automated transparent failover, it is worth considering a solution that is even more cost-efficient than storage virtualization. Why not investigate into a beneficial combination of PRIMERGY and ETERNUS DX with Storage Cluster functionality?

Fujitsu Portfolio of Backup Targets



For some SMEs, backup is an unpleasant but necessary task. At Fujitsu we offer a simple solution that will mean you are covered in all disciplines. Data backups at regular intervals can prevent data loss and enable you to protect your business in the aftermath of failures. There are several ways of backing up your data. The traditional way is using a tape system such as ETERNUS LT. An alternative way is using a data protection appliance with deduplication technology for data reduction such as the ETERNUS CS800, which we have made easy to handle, manage and administrate. It performs like a top athlete, and can reduce typical disk capacity requirements for disk-to-disk backup by up to 95 %, saving space and money.

"We are planning to roll out the ETERNUS CS800 systems to our international offices, which are relatively small and do not have their own IT personnel. This would allow us to ensure data security without needing someone with IT knowledge to change the tapes."

Gerd Neuland, Head of Data Center, Kronos AG

Maybe you prefer an integrated backup appliance with deduplication? This means the backup appliance comprises everything needed to run backups: hardware, backup software and service. Then you should go for an ETERNUS CS200c. Both appliances provide maximum disk performance and highest scalability and can be easily integrated into your existing backup infrastructure.

Get to know Fujitsu and it's products on Fujitsu Forum, Fujitsu World Tour or in one of the Fujitsu Demo Centers!

Published by

Fujitsu Limited

Copyright: © 10/2015 Fujitsu Limited

All rights reserved, including intellectual property rights. Technical data subject to modifications and delivery subject to availability. Any liability that the data and illustrations are complete, actual or correct is excluded. Designations may be trademarks and/or copyrights of the respective manufacturer, the use of which by third parties for their own purposes may infringe the rights of such owner.

Intel, the Intel logo, Xeon, and Xeon Inside are trademarks or registered trademarks of Intel Corporation in the U.S. and/or other countries.