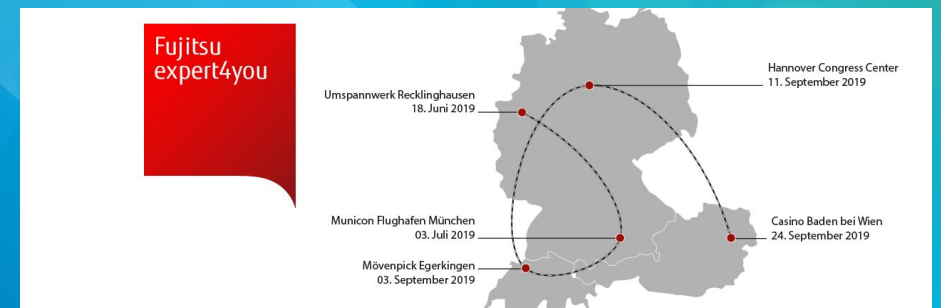




Multi-Cloud Services

Oliver Graf
Senior Partner System Engineer



Nutanix Customer Journey



Modernize IT
with HCI



Build an Enterprise
Cloud



Multi-Cloud Services
for Apps and Data

Unify operations across
public and private clouds

Secure and automate
applications, and consolidate
storage

Deliver enterprise apps
and VDI from any site

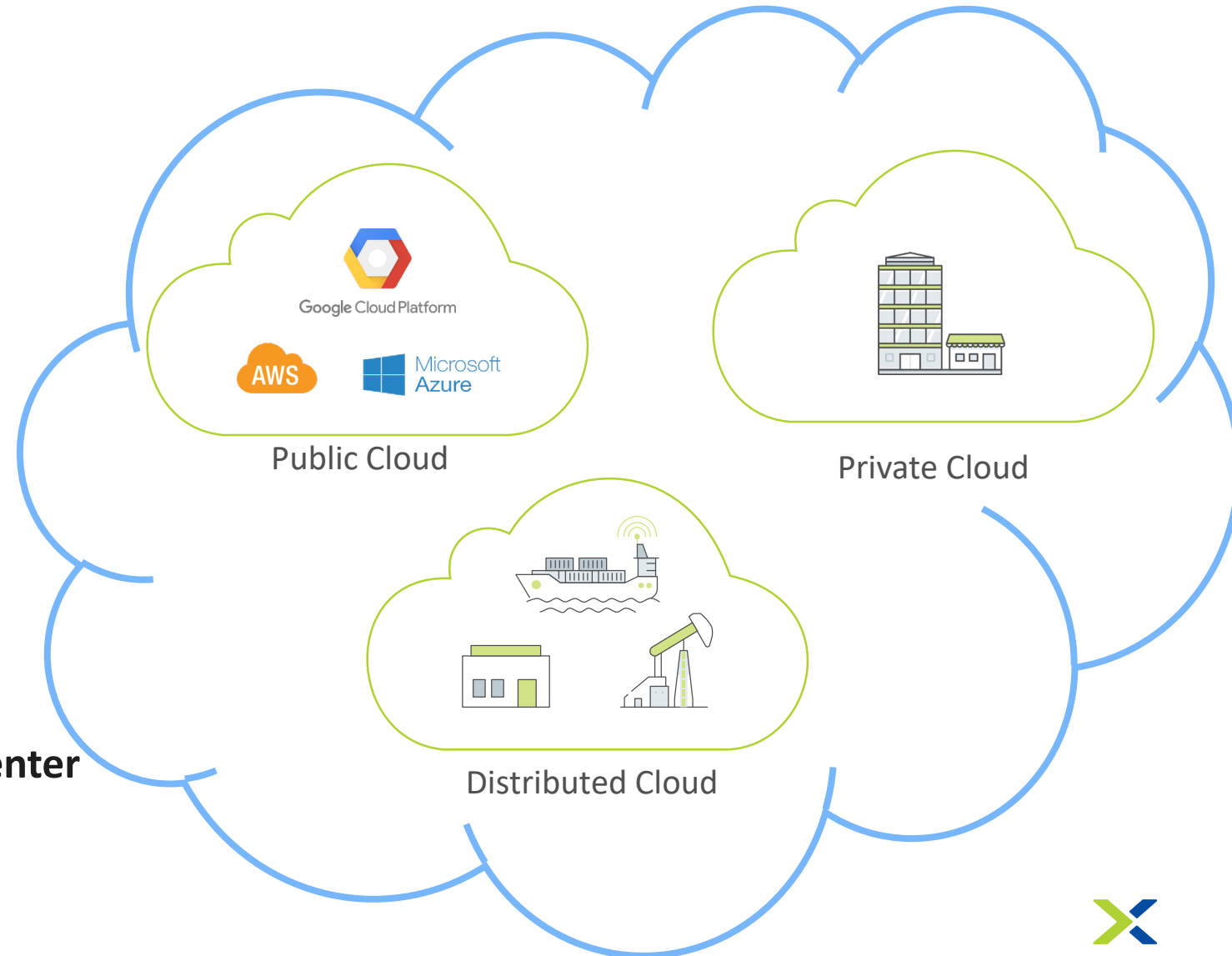


Recapture control in the Multi-Cloud World

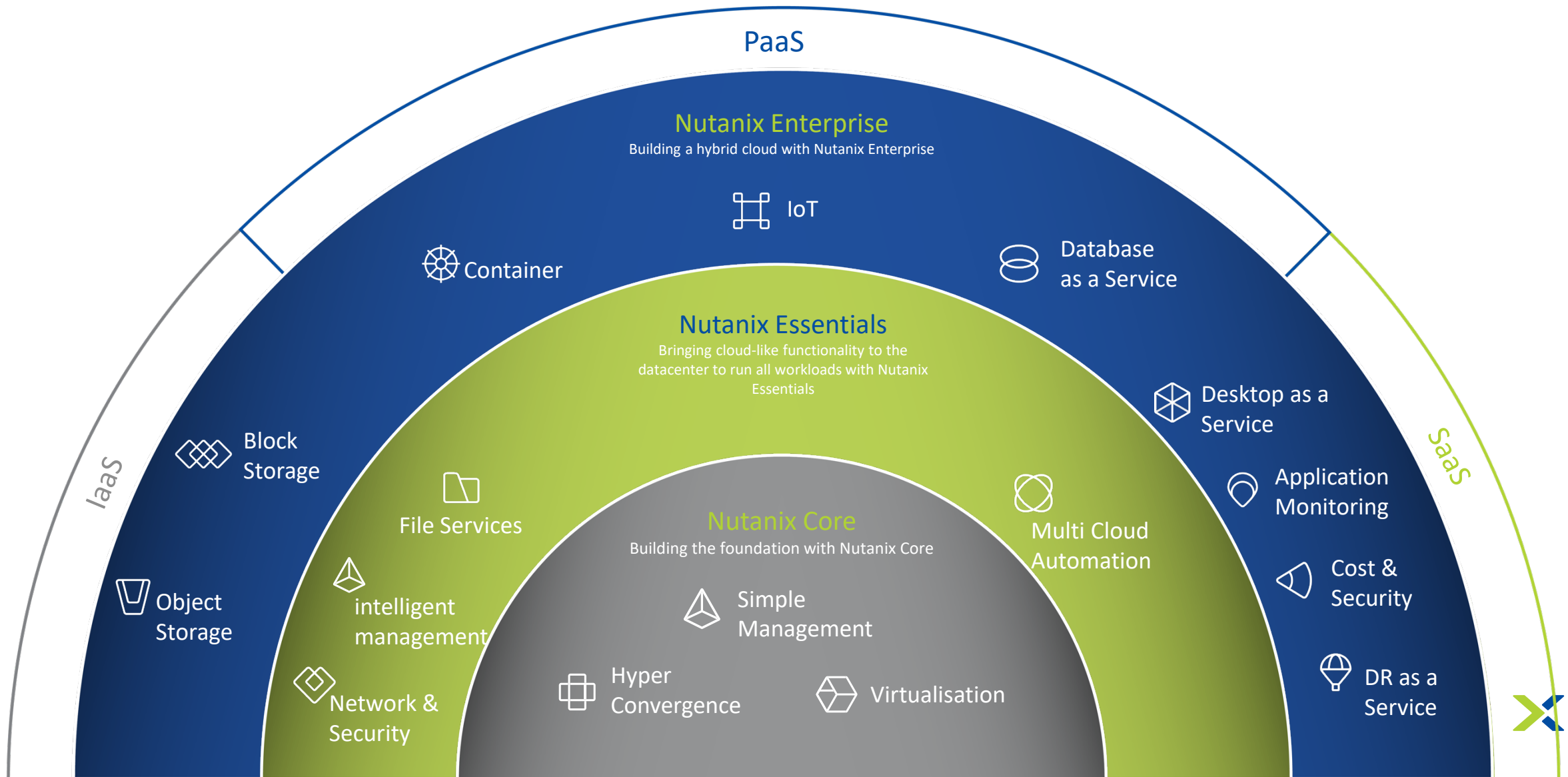
Necessary IT actions

- Reduction of total cost of ownership (TCO)
- Continuous automation of IT processes
- Elimination of shadow IT
- Visibilisation of cloud costs
- Compliance with SLAs during maintenance

 **From a Cost-Center to a Profit-Center**

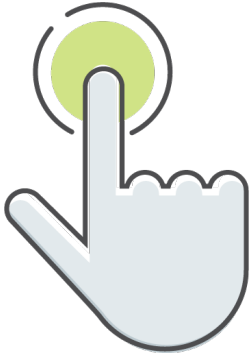


Nutanix Solution-Portfolio 100% Software Solution



Nutanix: Unmatched Operational Simplicity

One-Click



Infrastructure Management

- Provisioning of storage, VMs, networking policies and data protection
- Cluster scale-out, Scale-in



Application Automation and Orchestration

- Self-service provisioning
- App deployment and governance
- Multi-cloud visibility and control



Operational Insights

- Behavior based alerting
- Intelligent remediation
- Consumer-grade search and dashboards



Planning

- Capacity planning
- One-click infrastructure optimization
- Just-in-time forecasting



App Mobility

- Migration of Application and VMs across infrastructure
- Hypervisor conversion
- Archiving of data to cloud



Nutanix Enterprise



Operate

Multi-Cloud Architecture

Xi Beam

Xi Epoch

Xi Frame



Build

Modern Applications

Objects, Volumes

Era

Karbon



Eliminate

Cloud Boundaries

Xi Leap

Xi IoT



The background is a blue-to-green gradient with a large, stylized 'X' shape formed by four overlapping, rounded rectangular blocks. The top-left and bottom-right blocks are a lighter blue, while the top-right and bottom-left blocks are a lighter green. The Nutanix logo is centered in the upper half of the image.

NUTANIX™

Thank You