

Perks & More Point Matrix

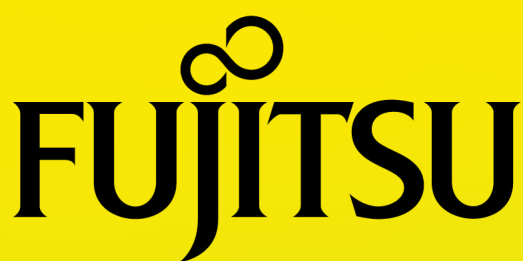
PRIMERGY Server



Point Matrix: SubPLA multipliers PRIMERGY Server

Factor	Server PRIMERGY SubPLA	
150 %	PQ	CX
125 %	TX & RX MR / HE	RX HE
100 %	TX & RX LE	
25 %	PY Components & More	

PRIMERGY Others	PRIMERGY Tower Server	PRIMERGY Rack Server	PRIMEQUEST	Multi node Server CX
Components	PRIMERGY TX1310	PRIMERGY RX1330	PRIMEQUEST 3800 E2	PRIMERGY CX2550
	PRIMERGY TX1320	PRIMERGY RX2520	PRIMEQUEST 3800 B2	PRIMERGY CX2560
	PRIMERGY TX1330	PRIMERGY RX2530	PRIMEQUEST 3800 E	PRIMERGY CX2570
	PRIMERGY TX2550	PRIMERGY RX2540	PRIMEQUEST 3800 B	PRIMERGY CX400
		PRIMERGY RX4770	PRIMEQUEST 3400 B	



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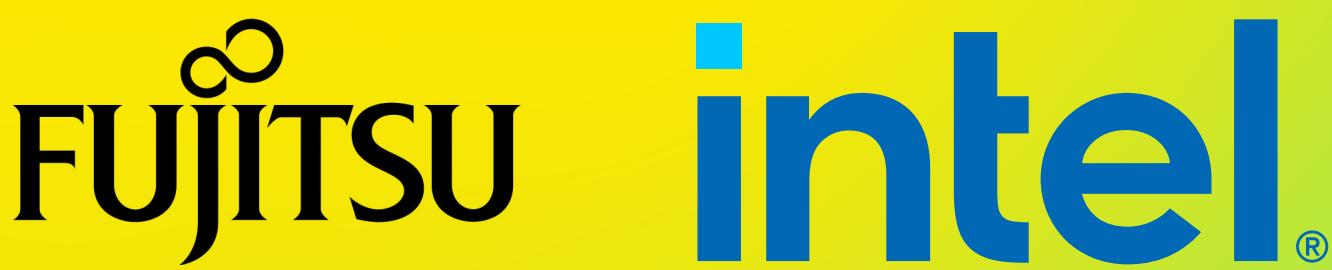
ETERNUS Storage



Point Matrix: SubPLA multipliers ETERNUS Storage

Factor	Storage ETERNUS SubPLA				
150 %			ETERNUS SF-SW		
100 %	DX- and AF- entry	DX- and AF- midrange, DX highend		Appliances	LT
25 %	JX				

ETERNUS DX-entry	ETERNUS Mid-/Highend	ETERNUS SF SW	ETERNUS Appliances	ETERNUS LT
ETERNUS DX60	ETERNUS DX500	ETERNUS SF-SW	ETERNUS CS200	ETERNUS LT20
ETERNUS DX100	ETERNUS DX600		ETERNUS CS800	ETERNUS LT40
ETERNUS DX200	ETERNUS DX8900		ETERNUS CS8000	ETERNUS LT60
ETERNUS AF250	ETERNUS AF650			ETERNUS LT260
ETERNUS JX40				
ETERNUS JX60				



Perks & More Point Matrix CCD

Powered by the Intel vPro platform



Point Matrix: SubPLA multipliers*

Factor	Mobiles	Deskbound	Peripherals
200 %		DT Workstation	
100 %	NB HighEnd	DT HighEnd, DT ThinClient	DY HighEnd, ACC
25 %	NB Mainstream, NB Others	DT Mainstream, DT Others	DY Mainstream

Mobiles	Deskbound	Display	Tablet	Workstation	Thin Clients
LIFEBOOK E4xxx	ESPRIMO D7xxx	B-Linie	STYLISTIC Q7xxx	CELSIUS H5xxx	FUTRO S5xxx
LIFEBOOK E5xxx	ESPRIMO D9xxx	P-Linie	LIFEBOOK U9xxx	CELSIUS H7xxx	FUTRO S7xxx
LIFEBOOK U7xxx	ESPRIMO G7xxx	E-Linie		CELSIUS W5xxx	FUTRO S9xxx
LIFEBOOK U9xxx	ESPRIMO G9xxx			CELSIUS J5xxx	LIFEBOOK E5xxx/MTC
LIFEBOOK A3xxx	ESPRIMO P7xxx			CELSIUS M7xxx	
	ESPRIMO P9xxx				
	ESPRIMO D6xxx				
	ESPRIMO G6xxx				
	ESPRIMO P6xxx				



*Eligibility of Mobiles and Desktops only for Intel based models

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