

Hybrid Solution of Customizing MS Autopilot and DeskView Load

made4you – your personal factory



- Introduction
- The Basics – made4you services in a nutshell
- Overview – Staging Solution DeskView Load
- Overview – Staging Solution MS Autopilot Deployment
- Hybrid Scenarios
- Conclusion

Introduction

> *Introduction*

The Basics – made4you services in a nutshell

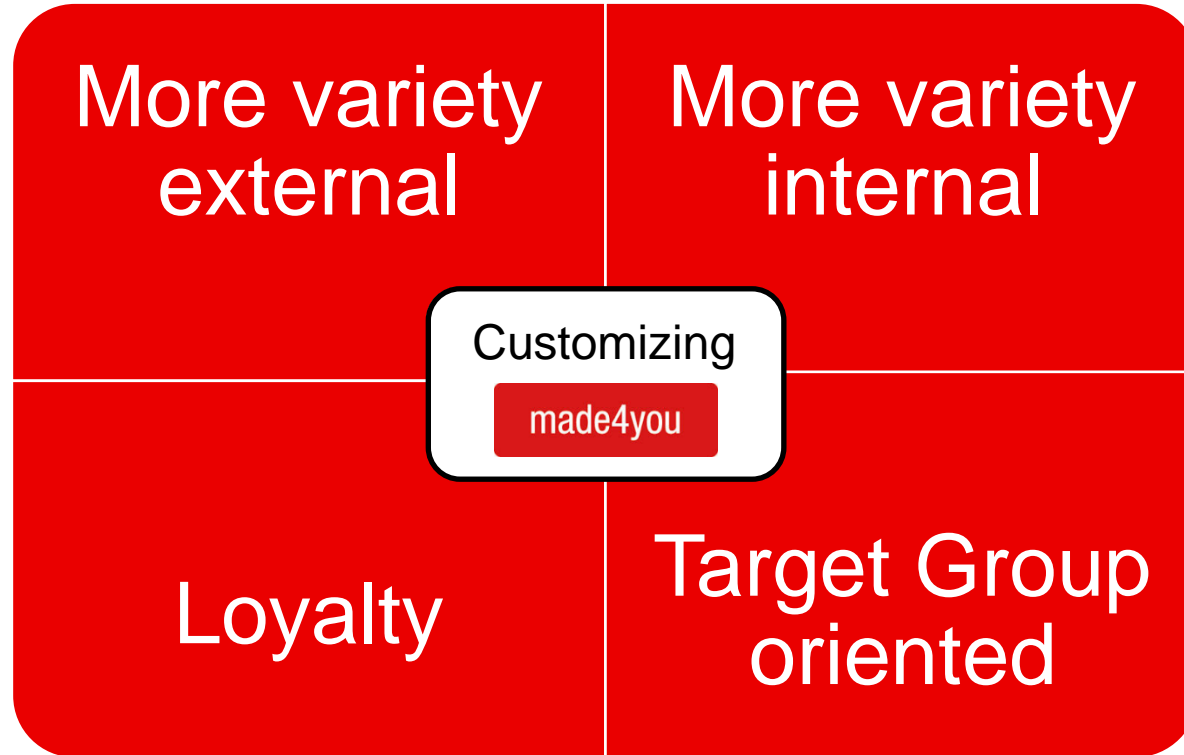
Overview – Staging Solution Deskview Load

Overview – Staging Solution MS Autopilot Deployment

Hybrid Scenarios

Conclusion

Variety is the key today



Made4you portfolio



Consignment

Add on Services

Master Key

Logo Lasering / Printing

Pre-Staging Engine

Hardware Services

XXL Packaging

Digital Hardware Information

Master SW

Autopilot Services

Label with flexible content

Type Rating Label

Software Services

Long Life

Bios Freeze

Bios Settings

Lifecycle Management

DeskView Load

Hardware
Software
Factory Equipment

Working Costs
e.g. Downtime, Repair



IT Operations
e.g. Desktop Management

Administration
e.g. Management

Requirements of customers are changing

- Growing complexity of business relevant attributes
- Increasing market for individualization
- Increasing requirements for customization

Demand for
Tailor-made solutions



The Basics – M4Y services in a nutshell

Introduction

> ***The Basics – made4you services in a nutshell***

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You are looking for...

Runrate vs. Project Business



> Individual, personalized

> technical identical systems

> Customer specific
rollout support

> Lot Size 1

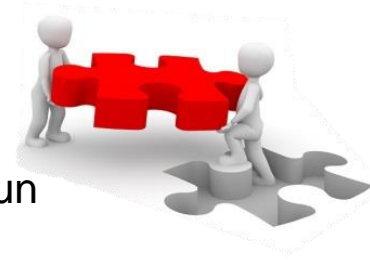
> Customer specific
components



> Ready-to-run
systems

> End-2-end lifecycle
management

> One order code



Supported platforms: Desktop, Mobile, Workstation, Thin Clients and 3rdPP

value4you

- Delivery of pre-configured systems within 48h ex warehouse from Fujitsu Technology Solutions distributors

built4you

- Systems configured via WebArchitect
- Standard Lead Times

made4you

- Integrated into the standard production and logistic chain of the factory – as well as the staging center
- Delivery times depend on customer requirements

Distribution Stock

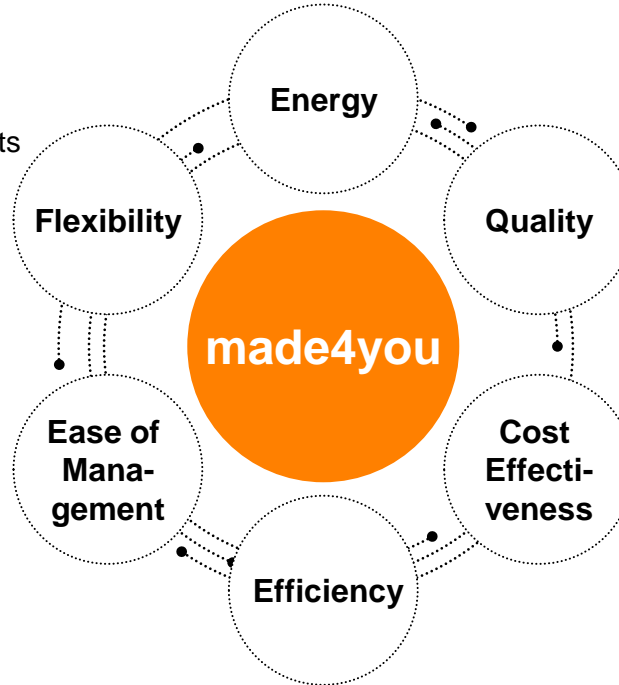
Project Stock vs. Pre-Production Stock

 **Our offering - Meet your needs!**



Hardware Services

- > Integration of customer components
- > Master key solution
- > Customer inventory labels, reports
- > Vendor sheets
- > Bulk packaging
- > Individual logo (laser / print)
- > Slot fix



Software Services

- HW- / BIOS Freeze
- Secure deactivation of iAMT
- Customer-specific Bios-/RAID configuration
- Ready to run systems ("Golden Master")
- Personalized systems via DeskView Load / MS Autopilot**

Overview – Staging Solution DVL

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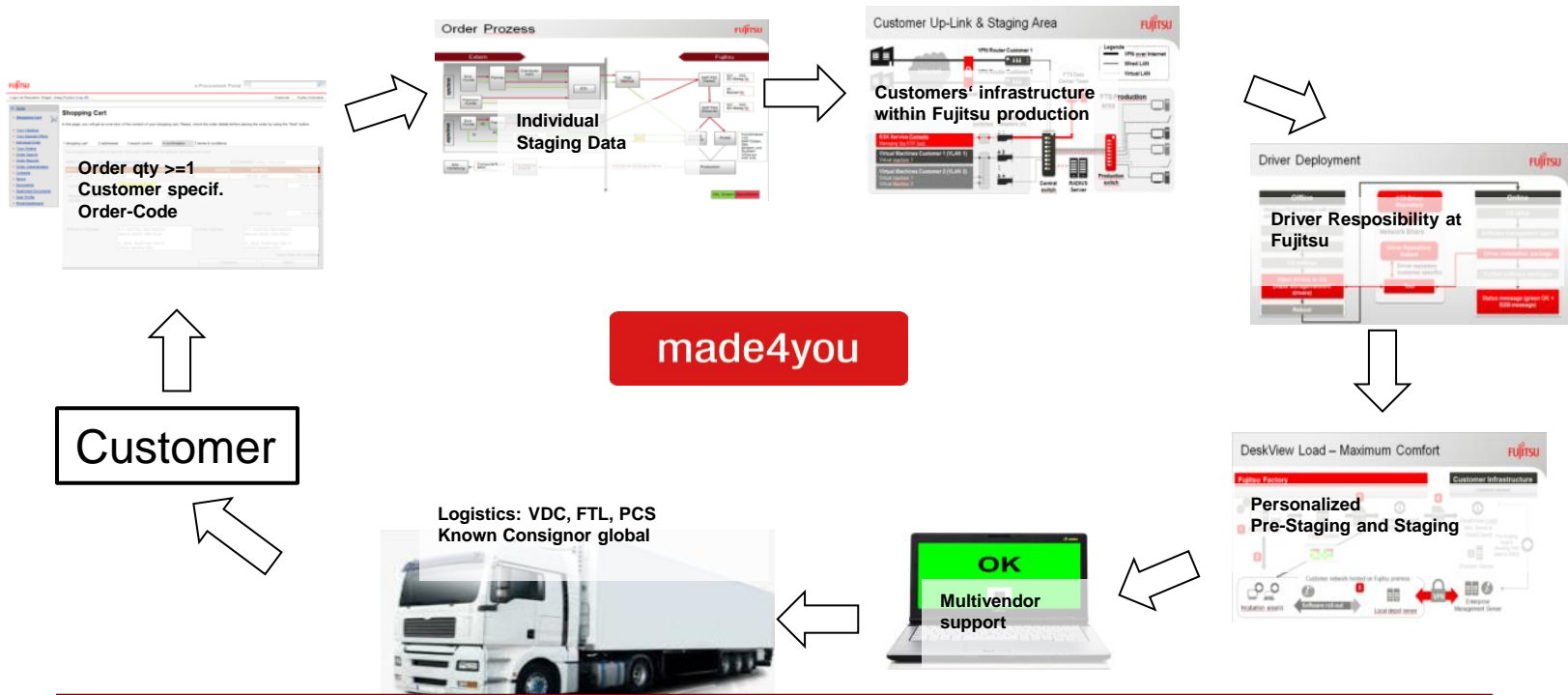


EDCC = European Distribution and Configuration Center - Germany

Staging Center EDCC



End-2-End Process



PROJECT MANAGEMENT (over the full project life cycle)

Overview – Staging Solution MS APD

Introduction

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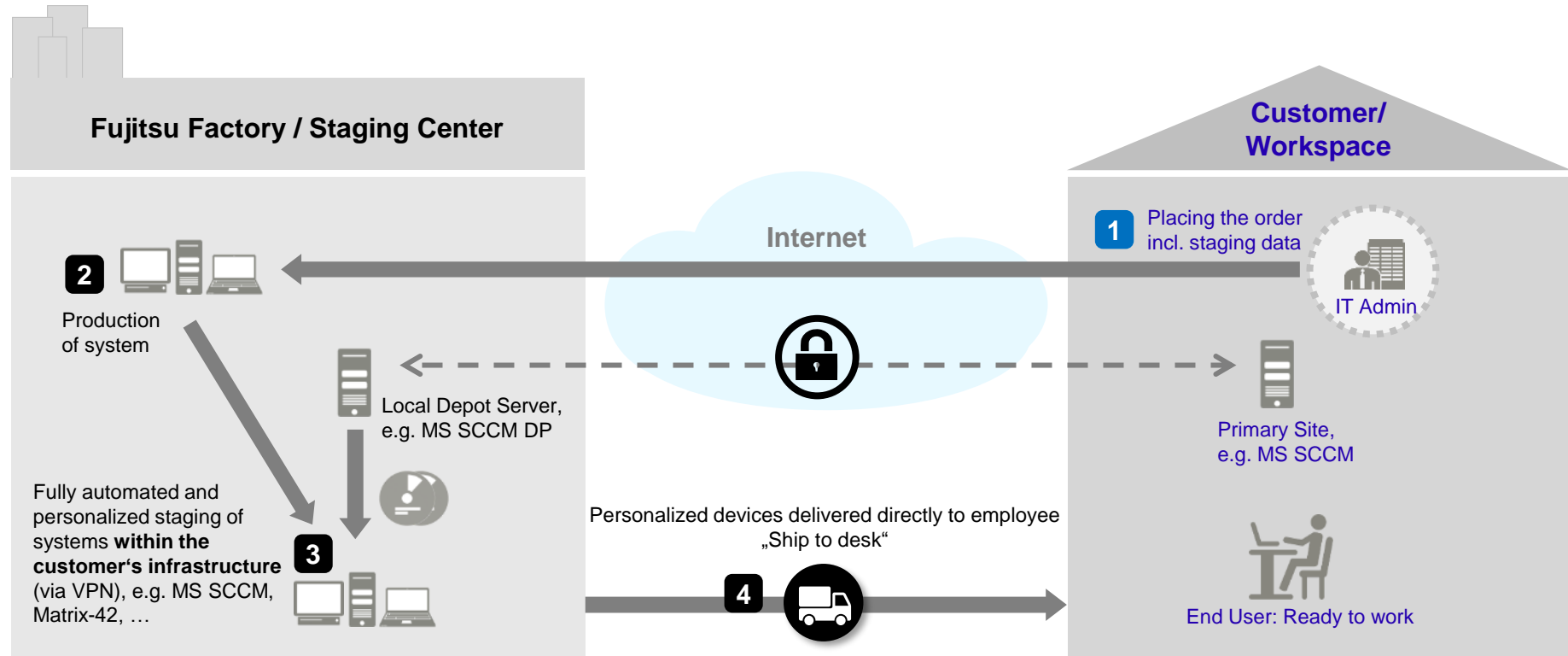
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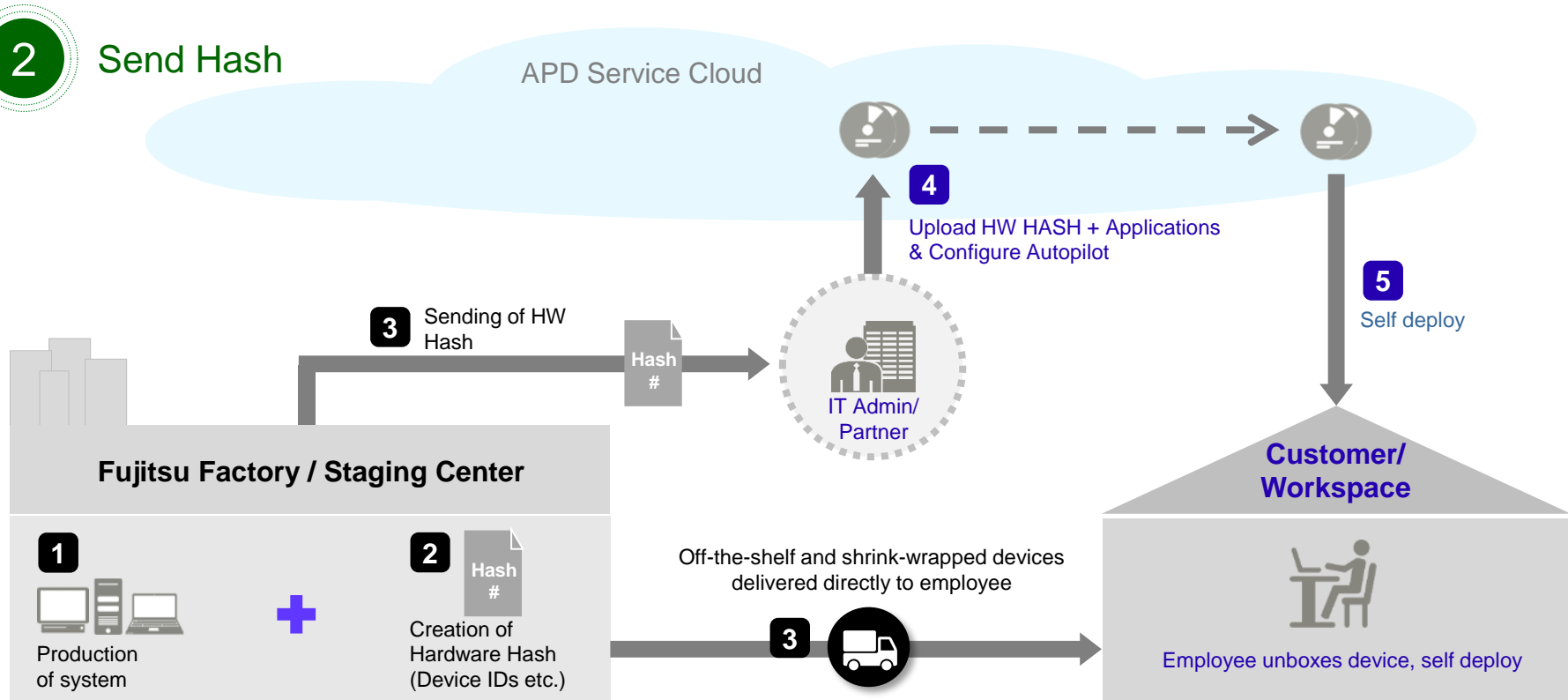
Hybrid Scenarios

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DeskView Load (DVL)



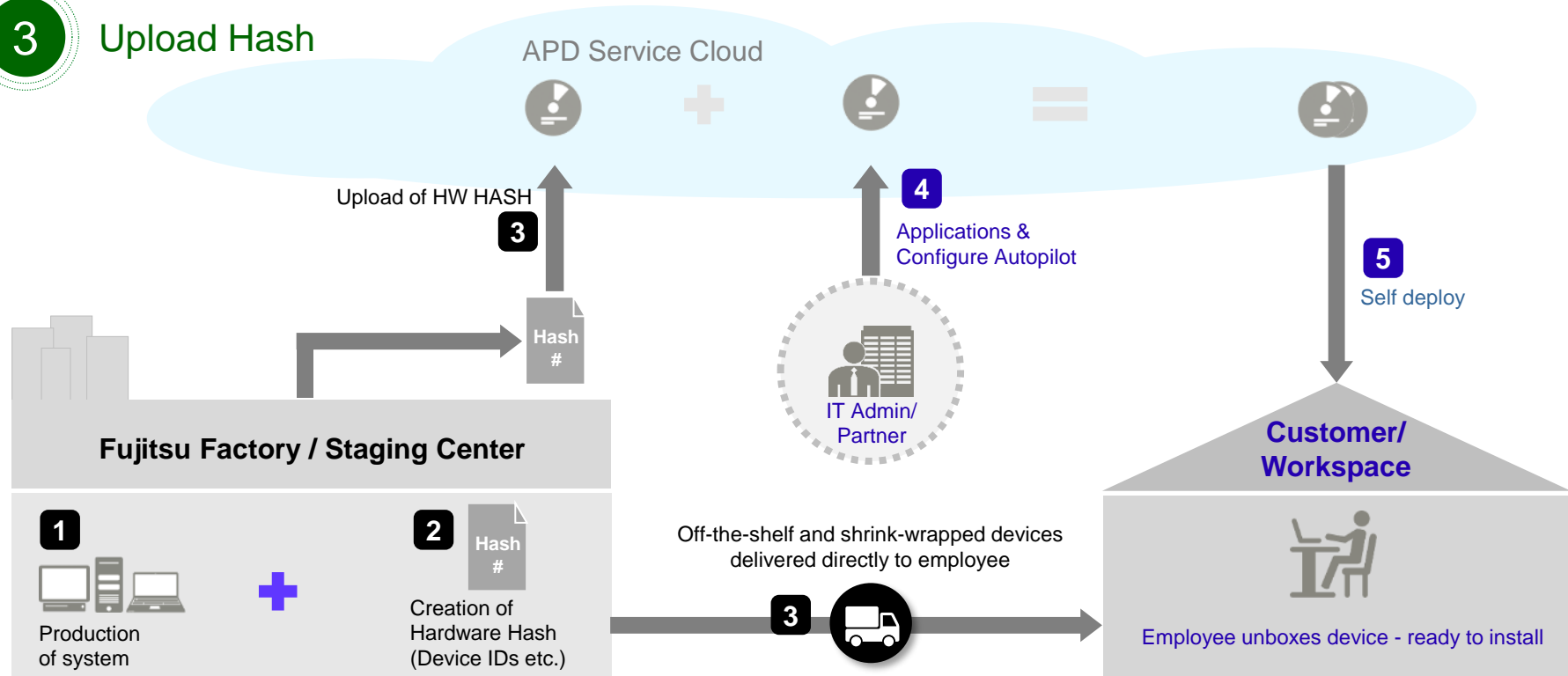
APD scenario – “Self deploy”



APD – “ready to install”

3

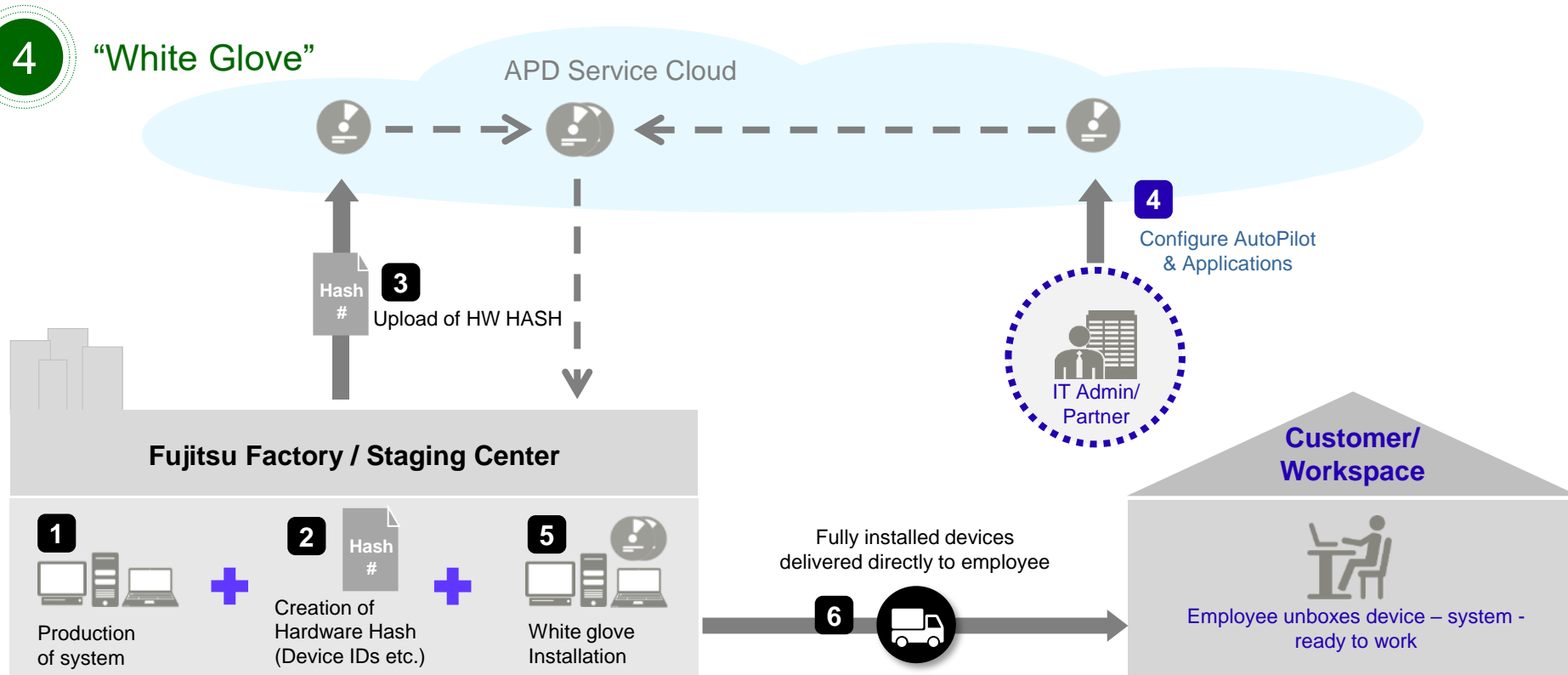
Upload Hash



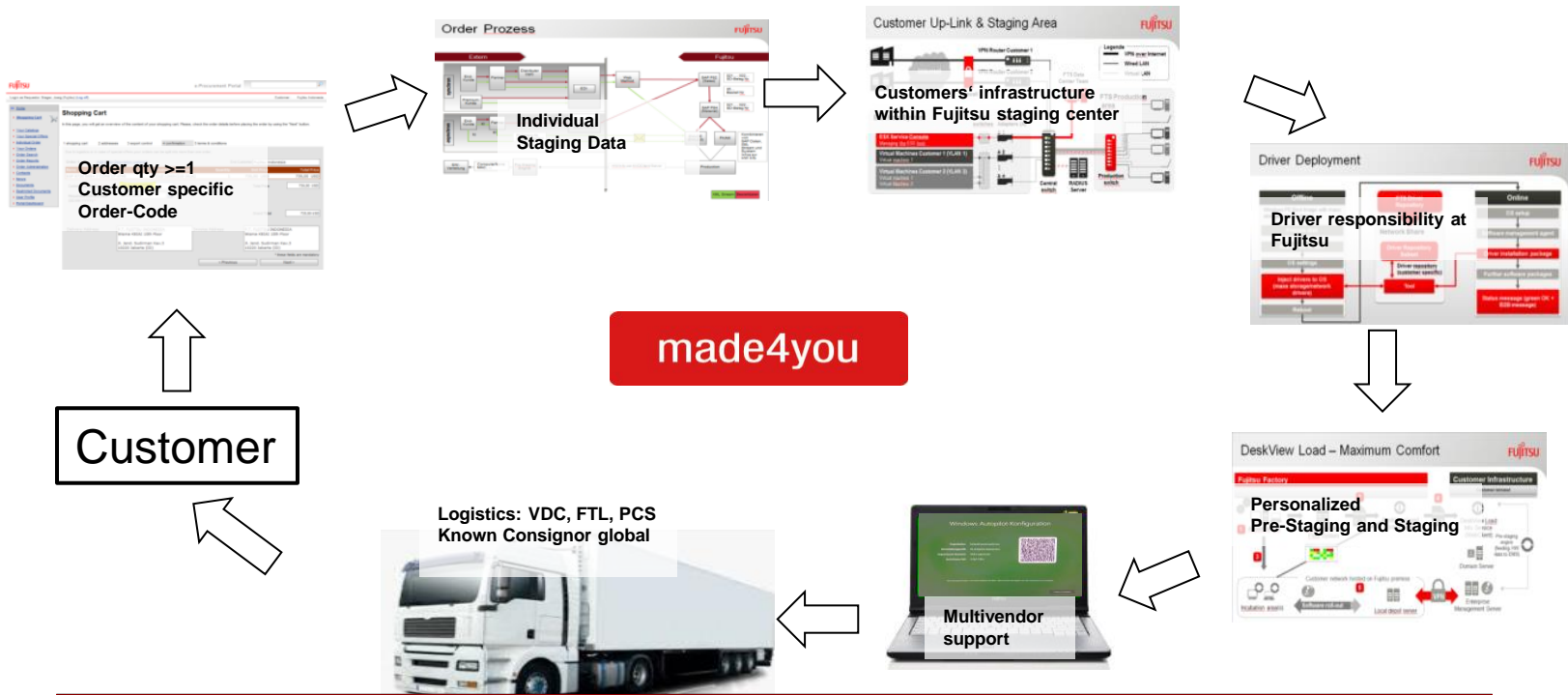
APD – “ready to work”

4

“White Glove”

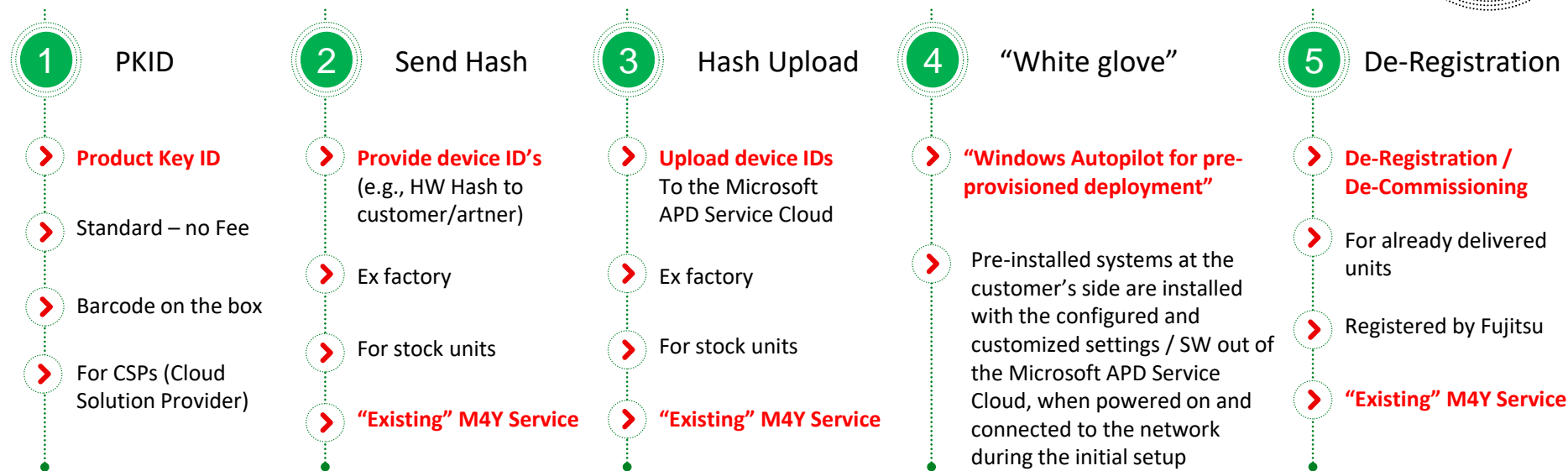
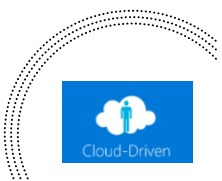


End-2-End Process



PROJECT MANAGEMENT (over the full project life cycle)

Levels of Support



(* hardware hash = eindeutige Identifikation für ein einzelnes Gerät im Microsoft Format)

Hybrid Scenarios

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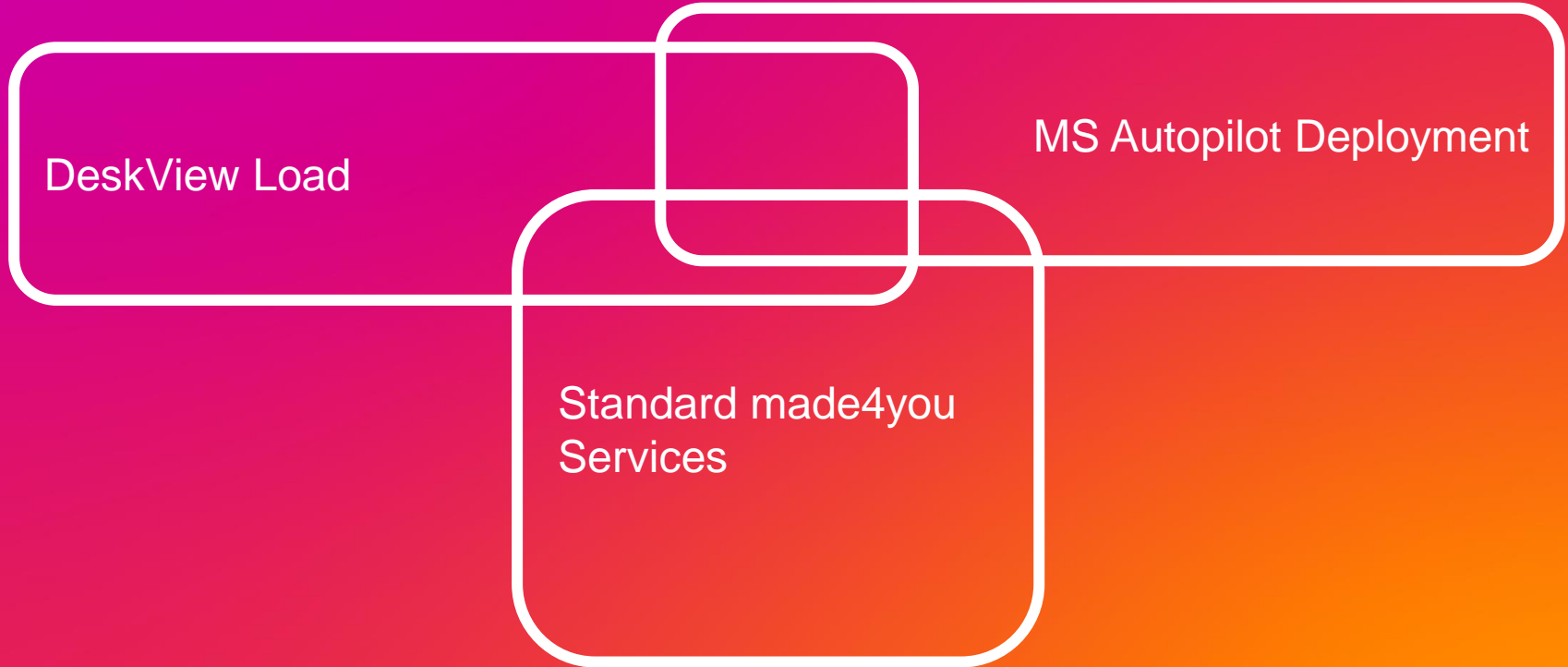
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> ***Hybrid Scenarios***

Conclusion

Hybrid Scenarios



Conclusion

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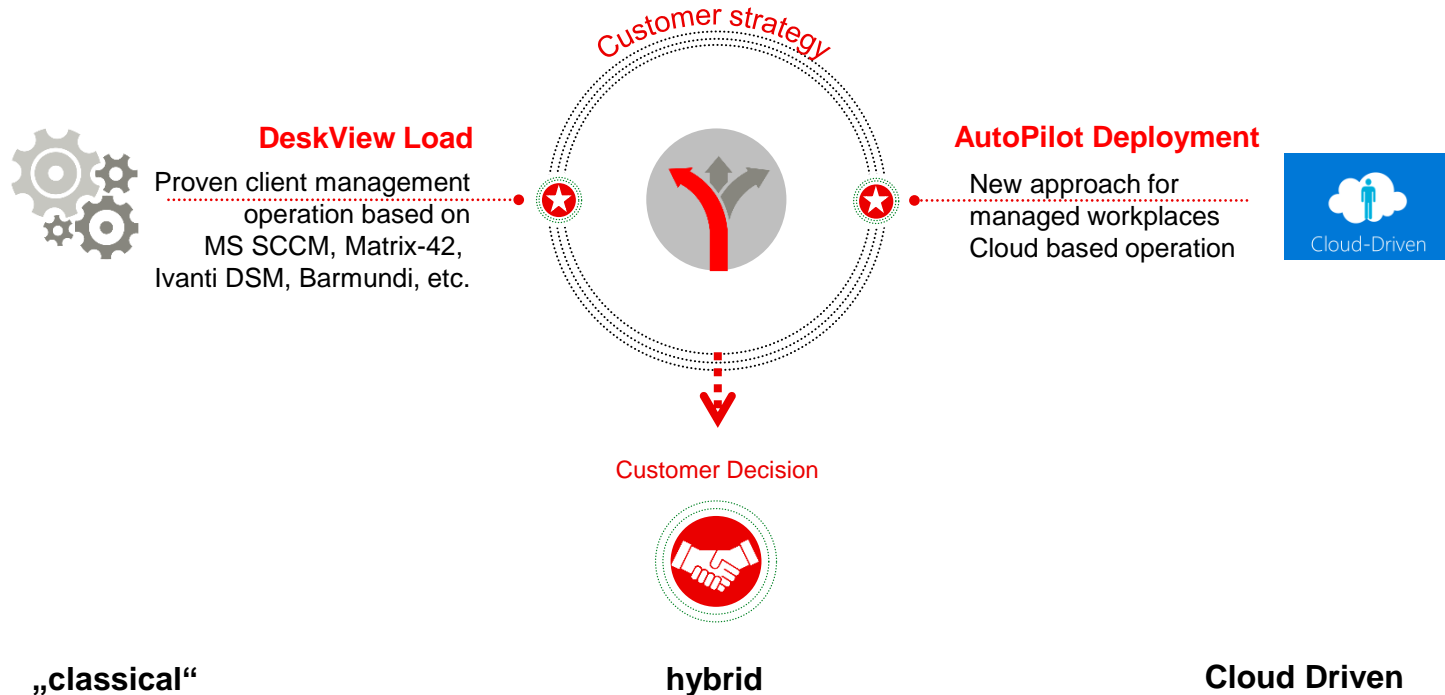
Overview – Staging Solution MS Autopilot Deployment

Hybrid Scenarios

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” With DeskView Load and Microsoft AutoPilot Fujitsu supports proven and future-oriented solutions of managing workplaces in a very efficient way, thereby enabling each customer to follow his specific management strategies. ”



Thank you

